



Strategies for effective global deployment of Winshuttle solutions

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WINSHUTTLE
USER
GROUP

ANNUAL
CONFERENCE
ATLANTA 2017

NXP

❖ **Secure Connections for a Smarter World**

We are the leader in innovative high-performance mixed-signal solutions which, combined with deep application insight, enable the secure connections needed for a smarter world.

❖ **Worldwide Locations**

Built on more than 60 years of combined experience and expertise, the company has 31,000 employees in more than 33 countries and posted revenue of \$9.5 billion in 2016.



Secure connected vehicle

Innovative solutions that enable breakthrough automotive designs in and around the car, enhancing safety and the driver experience.



Smart connected solutions

An unrivaled portfolio of solutions for the Internet of Things (IoT), spanning everything from the end node, to the gateway, to the cloud.



End-to-end security and privacy

Security solutions that deliver the highest levels of protection, while making it as easy and convenient.

Winshuttle activities @ NXP



April 2009

GSS
Workshop
autoSES

**November
2009**

GSS Workshop
autoPCARD

February 2011

GSS/Procurement
Workshop
autoBuyer

March 2013

Procurement
Workshop Tainjin
Buyer
Automation

January 2017

Procurement
Workshop Tainjin
Buyer Automation

**October
2016**

CSC Taipei
workshop

**October
2016**

GMDM
workshop

**November/December
2016**

- UAT
- Solution on PROD

January 2017

Finance Master
Data workshop
Eindhoven

May 2017

Order-2-Cash
workshop
Eindhoven

June/July 2017

- UAT
- Solution on PROD



About me – Gregory Hensley

- ❖ **Location - Based in Austin Texas**

- ❖ **Job Role**
 - ❖ Program Manager (Winshuttle, Cost Savings Tracker)
 - ❖ Solutions Architect (Winshuttle, Beeline, EBI Program)
 - ❖ Developer (Winshuttle)

- ❖ **Winshuttle Related Experience**
 - ❖ Winshuttle developer for 9 years
 - ❖ Working within SAP for 14 years

- ❖ **When I'm not working**
 - ❖ Playing Tennis – 4/wk Used to play collegiate, and teach
 - ❖ Sailing – Almost every weekend on Lake Travis, Texas



Challenge faced

Executing more efficient Winshuttle projects across the company

- Missing decision makers
- Missing process experts
- Bad test data
- Lacking proper process documentation
- Implementation delays
- Proper planning for license use and change management



Moving to an Agile Workshop Strategy



❖ Provides:

- Real time review/revision of pre work
- Immediate feedback from Process Experts
- Quick agreement on decisions
- Compact development cycle
- SME's becoming train the trainers



Assigning Pre Work tasks

- Winshuttle Demo
- Role definition
- Proposed projects
- Process documentation
- Test data
- Manual metrics
- Initial prioritization
- License needs for SME's
- Travel arrangements



Analysis



Process document Review:

- ❖ Enough detail?
- ❖ Compatible with Winshuttle?
- ❖ Alternate Tcode?
- ❖ Prioritize potential solutions



Design



An interactive process with SME's and leadership

- ❖ Technically possible
- ❖ Change WOW
- ❖ Security Authorizations
- ❖ Additional efficiency gains
- ❖ Final design proposal
- ❖ Approval to proceed



Development



The calm after the storm. SME's and Leadership on standby.

- ❖ Develop based on prioritization
- ❖ Winshuttle Support on standby
- ❖ Development Testing of solutions



UAT Testing / Training

- ❖ Train SME's on solutions
- ❖ SME test solutions
- ❖ SME Feedback
- ❖ SME's become train the trainers
- ❖ Change management impact
- ❖ Potential license requirements



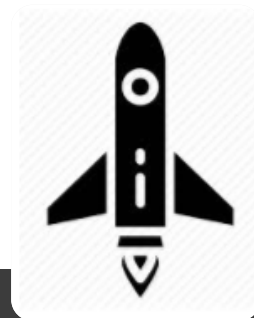
Signoff

- ❖ SME sign off
- ❖ Management sign off



Deploy

- ❖ Deploy each solution to production
- ❖ Finalize user license requirements
- ❖ Secure funding



Results



- ❖ Present the key metrics
- ❖ Compare to manual process



Maintain

- ❖ Clear communication for support
- ❖ Clear communication for requesting changes
- ❖ Flexibility for improvements



Lessons learned

- ❖ SME Input
- ❖ Management Input
- ❖ Standards updates



What's next

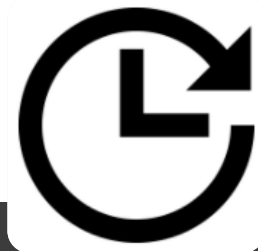
Winshuttle Foundation Deployment

Expanded Features

- ❖ Workflow
- ❖ Web Forms
- ❖ SAP Integration
- ❖ Server Scheduling

Improved Control

- ❖ Content Management
- ❖ Administration
- ❖ Audit & Reporting
- ❖ Governance & Control



Winshuttle Foundation Deployment Strategy



Planning Approach:

1. Review the Top 100 TCODE Report by Winshuttle.
2. Run TCODE activity usage report against SAP.
3. Develop analytical report that combines the data, prioritize solutions based on utilization.
4. Segregate the results into the Business Units.
5. Communicate to Business Unit leaders; background, benefits, proven track record.
6. Initiate workshop strategy
7. Repeat 5-6 until we saturate 100% of the business



Reference Standard Docs



Microsoft Excel
Worksheet



Microsoft Word
Document



Thank you

Remember to complete your session evaluation!

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