



BizNetsoftware[®] | Eric Eager, Vice President



Everyone
Needs
Reports



Everyone
Needs
Reports

Handwritten mathematical formulas on a chalkboard background, including:

- $\varphi = \frac{E}{h} \frac{1}{\sqrt{eU}} \quad P_r = \sqrt{2mT} \quad eU + \Delta T = \left(\frac{\Delta \lambda \sqrt{2m}}{h} + \frac{1}{\sqrt{eU}} \right)^2$
- $81447 \quad \varphi = 45^\circ \cdot 10^{-12} \quad 2 \sin \frac{\pi x}{L} \quad \sqrt{2m} \left(\frac{1}{\sqrt{eU + \Delta T}} - \frac{1}{\sqrt{eU}} \right)$
- $\frac{2\pi x}{L} = 0 \quad \frac{\pi x}{L} = T_h \quad E = h\nu \cdot \nu^3 - \frac{E}{T_h} \quad \lambda_1 = \frac{h}{\sqrt{2meU}}$
- $c \quad eU + \Delta T = \left(\frac{\Delta \lambda \sqrt{2m}}{h} + \frac{1}{\sqrt{eU}} \right)^2; \quad u = u_{mc}$
- $\omega_1 = \frac{2}{L} \sin^2 \frac{\pi x}{L}; \quad \lambda_1 = \frac{h}{\sqrt{2meU}} \quad P_2 = 2m(T + \Delta T)$
- $\frac{2\pi x}{L} \quad \sqrt{2m(eU + \Delta T)} \quad x = \frac{3}{4}L \quad P_r = \sqrt{2mT} \quad \lambda = \frac{h}{\sqrt{2meU}}$
- $\frac{2\pi x}{L} \quad \omega = \frac{2}{u} \sin^2 \frac{n\pi x}{L} \quad k \in \mathbb{Z}, \quad \varphi = 45^\circ \cdot 10^{-12} \quad (\sin \frac{\pi x}{L} - \sin \frac{\pi x}{L}) \quad \lambda = \frac{e}{\nu}$
- $\frac{2\pi x}{L} \quad \sin \frac{n\pi x}{L} \quad \cos \frac{\pi x}{L} = 0 \quad \lambda = \frac{e}{\nu}$
- $\psi(x) = \sqrt{\frac{2}{L}} \sin \frac{\pi x}{L}$
- $x: \omega = |\psi(x)|^2$
- $\lambda = \frac{h}{p}$
- $P_r = \sqrt{2mT} \quad n=1: \omega_1 = \frac{2}{L} \sin^2 \frac{\pi x}{L}$
- $\frac{\pi x}{L} = \frac{\pi}{2} + k\pi \quad \cos \frac{\pi x}{L} = 0 \quad \sin \frac{2\pi x}{L}$
- $\lambda = \frac{h}{p}$

A silhouette of a person sitting at a desk with a laptop, viewed from the side. The person is looking down at the laptop. The scene is set in front of a large window with a view of a city. A blue semi-transparent banner is overlaid across the middle of the image, containing the text "So How Did We get Here?".

So How Did We get Here?



It starts as a single project



The report grows,
users are added....
data multiples



it becomes....





SPREADZILLA



You Try to Fix the Problem

Enterprise Solution?

Large Investment

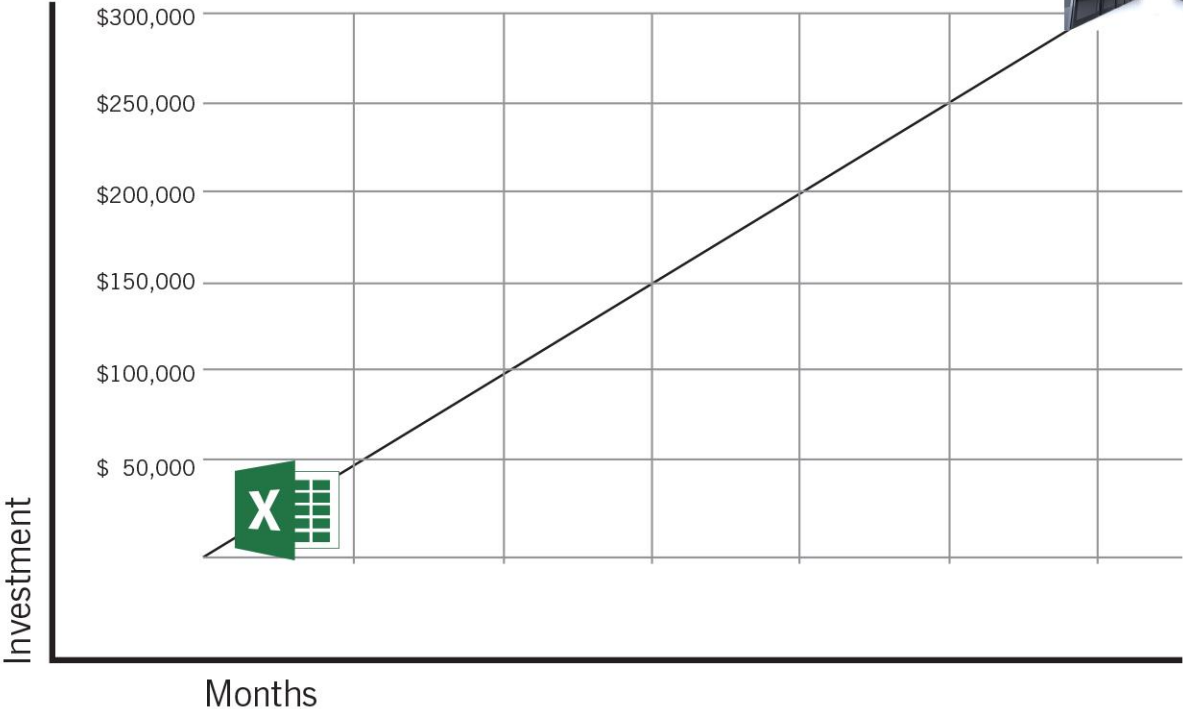
Lots of People in Decision Process

Career Risk?

SPREADSHEET

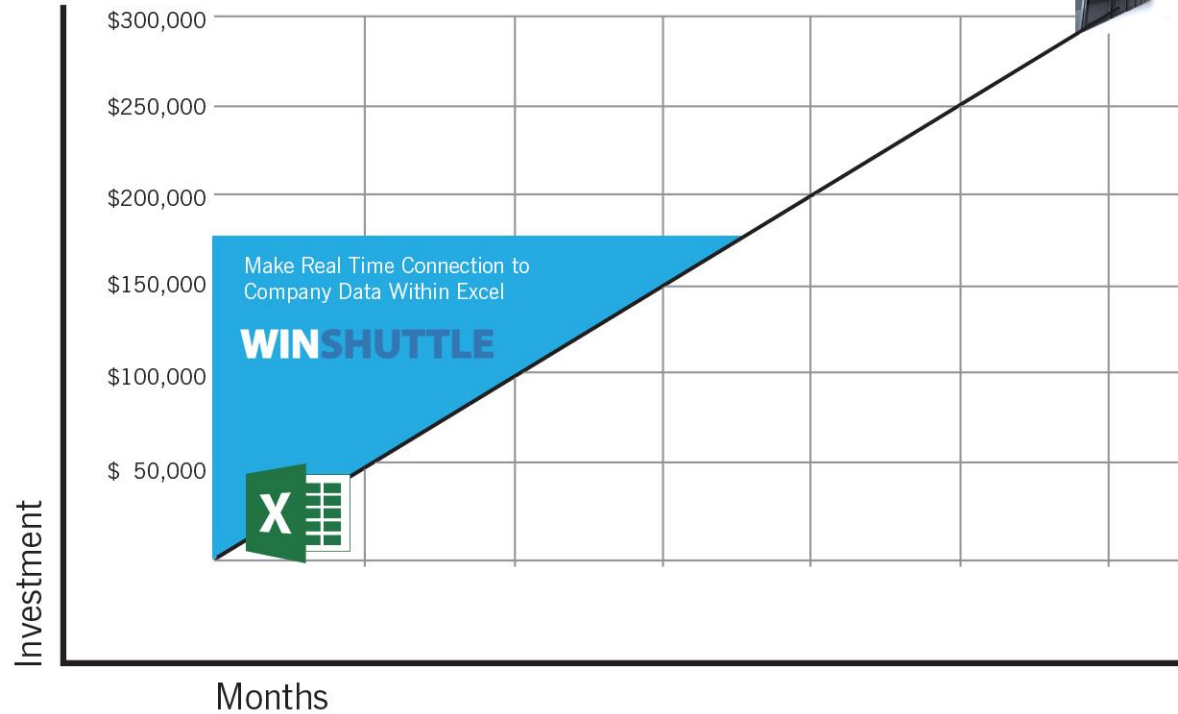
The Way to a Potential Solution with Winshuttle and BizNet

Enterprise
ERP Solution



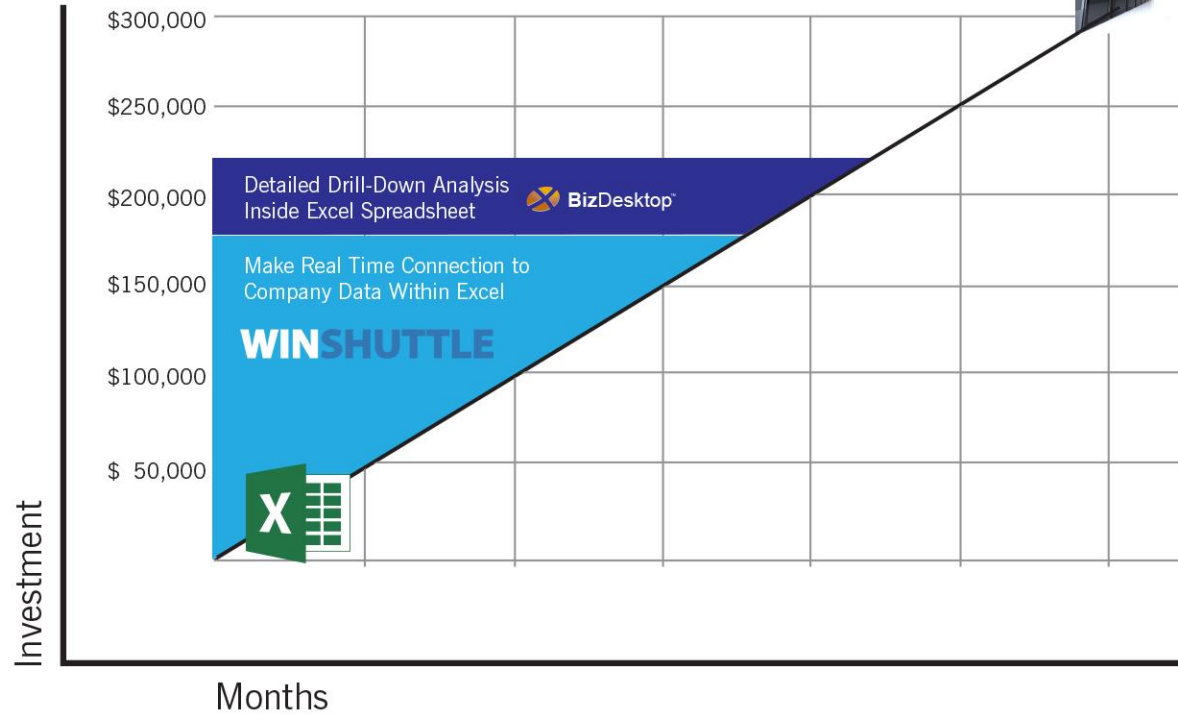
The Way to a Potential Solution with Winshuttle and BizNet

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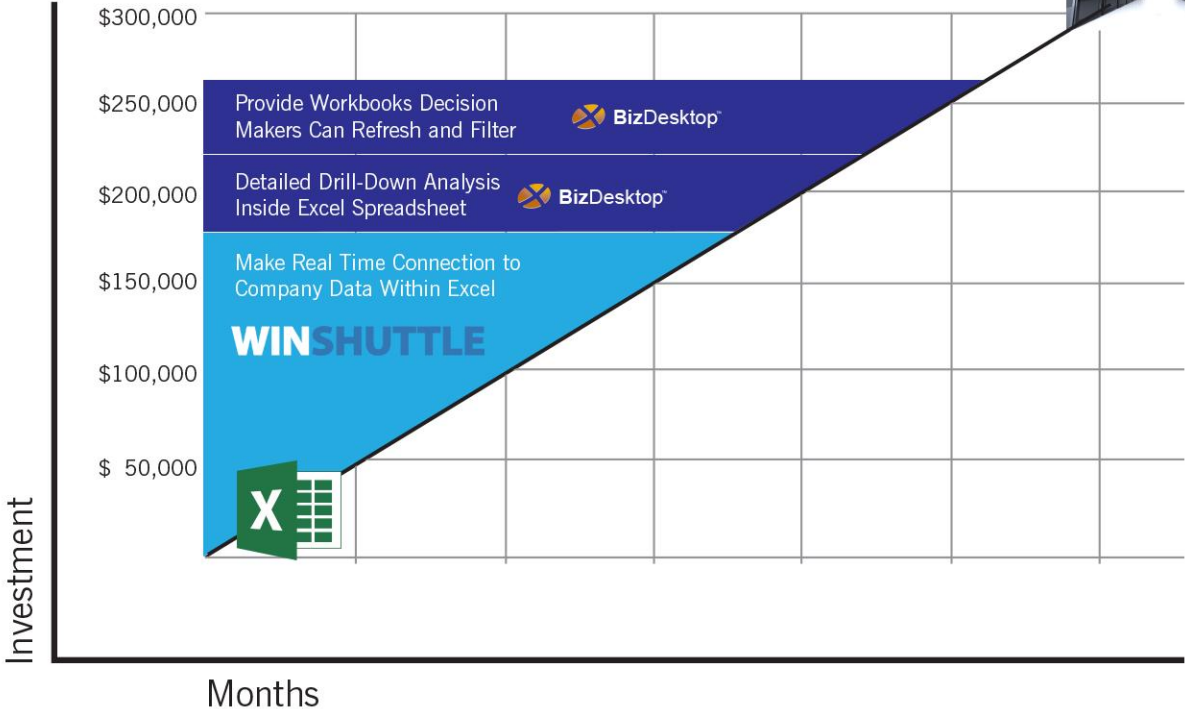
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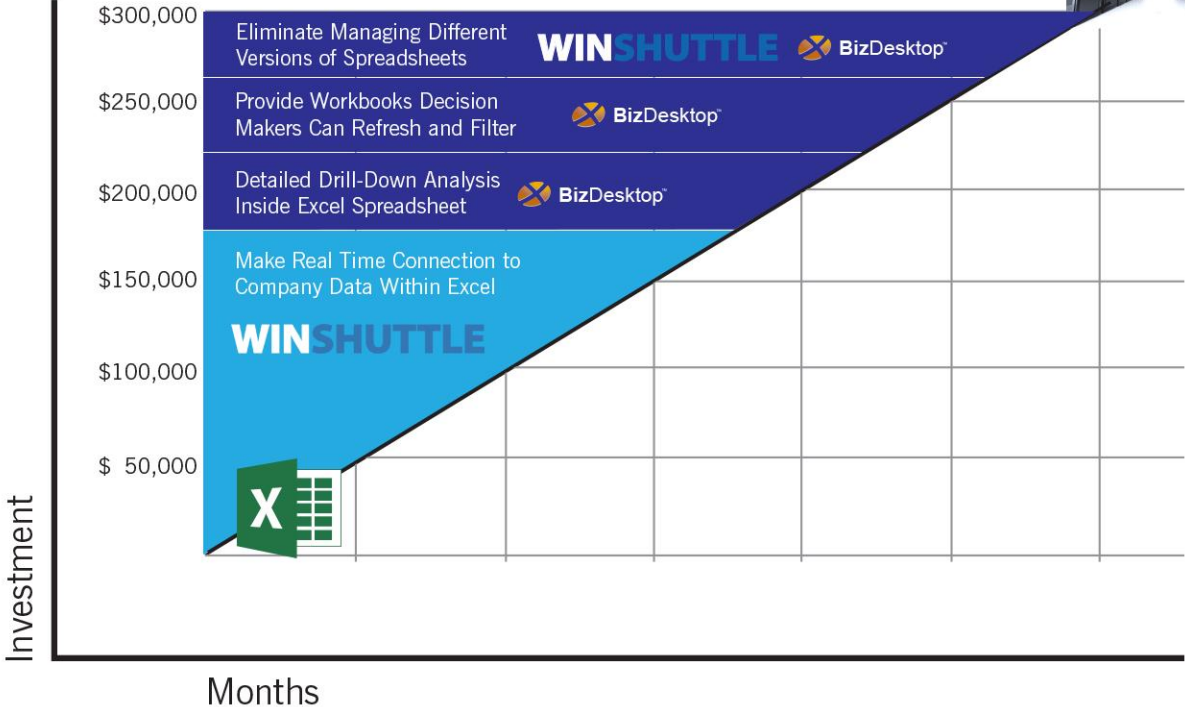
The Way to a Potential Solution with Winshuttle and BizNet

Enterprise
ERP Solution



The Way to a Potential Solution with Winshuttle and BizNet

Enterprise
ERP Solution



\$300,000

\$250,000

\$200,000

\$150,000

\$100,000

\$ 50,000

Investment

Months

Eliminate Managing Different Versions of Spreadsheets

WINSHUTTLE BizDesktop

Provide Workbooks Decision Makers Can Refresh and Filter

BizDesktop

Detailed Drill-Down Analysis Inside Excel Spreadsheet

BizDesktop

Make Real Time Connection to Company Data Within Excel

WINSHUTTLE



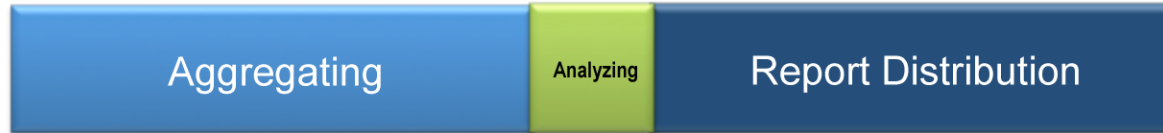
Best Practice Reporting Process

From
This



Time Spent

To
This

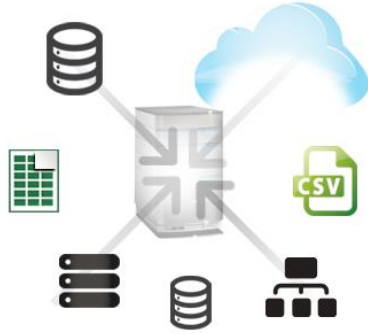


Time Spent

The Excel Wish List

Top 4 Capabilities Rated Useful or Very Useful

Real Time
Connections
to Company
Data



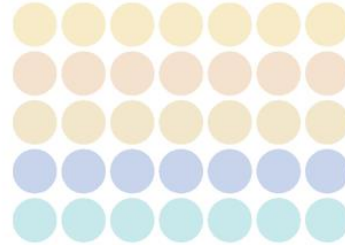
Detailed
Drill-Down
Analysis



Ability to
Refresh and
Filter
Workbooks



Simplify
Managing
Different
Versions of
Spreadsheets



The Excel Wish List

Top 4 Capabilities Rated Useful or Very Useful

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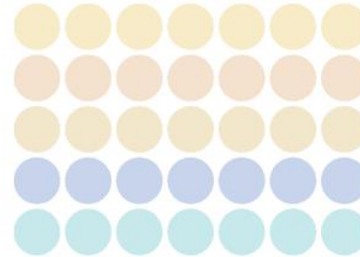
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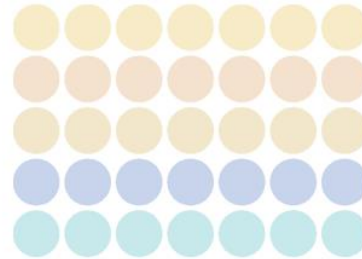
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The Excel Wish List

Top 4 Capabilities Rated Useful or Very Useful

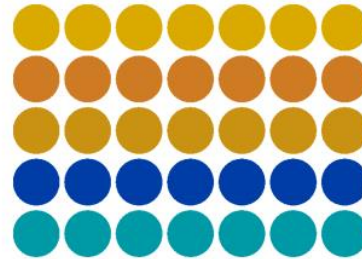
Real Time
Connections
to Company
Data



Detailed
Drill-Down
Analysis



Ability to
Refresh and
Filter
Workbooks




Simplify
Managing
Different
Versions of
Spreadsheets

Potential Relationship Complimentary Products

WINSHUTTLE™




SAP®



- Query
- Write-Back
- SAP Expertise

 **BizNetsoftware**®



- Ad-Hoc Function Reporting
- Consolidate Information
- Drill Down
- Drag & Drop Reporting
- In-Memory – Big Data Analysis



FILE HOME INSERT PAGE LAYOUT FORMULAS DATA REVIEW VIEW
fx Check for Errors
Select Insert BizNet Calc BizNet View Data
Data Formula Formulas Feedback
BizNet Desktop



D7 =BizSuperFunc("Excel", "salesitem", "Sum(Extended Price)", "Yr" & " ", "Month", "Bucket")="HR Efficiency Metrics"!\$B\$3, HR Efficiency Metrics!D\$6)

1 2 A B C D E F G H I J K L M N

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
7 Total Sales	\$ 103,198	\$ 113,877	\$ 104,133	\$ 158,539	\$ 108,872							
10 Total Salary	(878,939)	(818,216)	(761,216)	(188,158)	(142,658)							
13 Total Number of Employees	(17)	(16)	(14)	(14)	(4)	(3)						
16 Total Full Time Employees	(17)	(16)	(14)	(14)	(4)	(3)						
19 Employer Benefit Cost	(16,444)	(149,471)	(139,198)	(139,198)	(35,718)	(27,500)						
20 Total Cost of Labor	(1,087,833)	(967,622)	(900,414)	(900,414)	(223,876)	(170,158)						
23 Sales Turnover per Employee	(5,518.93)											
24 Sales Turnover per Full Time Employee	(5,518.93)											
25 Labor Cost as a % of Sales	(11.59)											





fx Check for Errors View Data Feedback
Select Insert BizNet Calc BizNet Data Formula Formulas
BizNet Desktop

D7 =BizNetFunc("Excel","salesItem","Sum(Extended Price)","Yr1","Yr2","Yr3","Yr4","Yr5","Yr6","Yr7","Yr8","Yr9","Yr10","Yr11","Yr12","Yr13","Yr14","Yr15","Yr16","Yr17","Yr18","Yr19","Yr20","Yr21","Yr22","Yr23","Yr24","Yr25","Yr26","Yr27","Yr28","Yr29","Yr30","Yr31","Yr32","Yr33","Yr34","Yr35","Yr36","Yr37","Yr38","Yr39","Yr40","Yr41","Yr42","Yr43","Yr44","Yr45","Yr46","Yr47","Yr48","Yr49","Yr50","Yr51","Yr52","Yr53","Yr54","Yr55","Yr56","Yr57","Yr58","Yr59","Yr60","Yr61","Yr62","Yr63","Yr64","Yr65","Yr66","Yr67","Yr68","Yr69","Yr70","Yr71","Yr72","Yr73","Yr74","Yr75","Yr76","Yr77","Yr78","Yr79","Yr80","Yr81","Yr82","Yr83","Yr84","Yr85","Yr86","Yr87","Yr88","Yr89","Yr90","Yr91","Yr92","Yr93","Yr94","Yr95","Yr96","Yr97","Yr98","Yr99","Yr100")

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
HR Efficiency Metrics												
Calendar Year												
7 Total Sales	\$ 1,03,198	\$ 1,03,198	\$ 1,03,198	\$ 1,03,198	\$ 1,03,198	\$ 1,03,198	\$ 1,03,198	\$ 1,03,198	\$ 1,03,198	\$ 104,133	\$ 158,539	\$ 108,872
10 Total Salary	(878,939)	(878,939)	(878,939)	(878,939)	(878,939)	(878,939)	(878,939)	(878,939)	(878,939)	(818,216)	(761,216)	(818,216)
13 Total Number of Employees	(17)	(17)	(17)	(17)	(17)	(17)	(17)	(17)	(17)	(14)	(14)	(14)
16 Total Full Time Employees	(17)	(17)	(17)	(17)	(17)	(17)	(17)	(17)	(17)	(14)	(14)	(14)
19 Employer Benefit Cost	(160,444)	(160,444)	(160,444)	(160,444)	(160,444)	(160,444)	(160,444)	(160,444)	(160,444)	(139,198)	(139,198)	(139,198)
20 Total Cost of Labor	(1,039,383)	(1,039,383)	(1,039,383)	(1,039,383)	(1,039,383)	(1,039,383)	(1,039,383)	(1,039,383)	(1,039,383)	(967,622)	(900,414)	(900,414)
23 Sales Turnover per Employee	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(276.76)	(26,033.17)	(52,846.47)
24 Sales Turnover per Full Time Employee	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(276.76)	(26,033.17)	(52,846.47)
25 Labor Cost as a % of Sales	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)	(4.32)	(2.15)	(1.07)





BizDesktop™

Big Data Analytics Comes to the Desktop



D7 =BizSuperFunc("Excel","salesitem","Sum(Extended Price)","Yr)=" & " Month Bucket!=" HR Efficiency Metrics'!\$B\$3,HR Efficiency Metrics'!\$D\$6



BizDesktop™

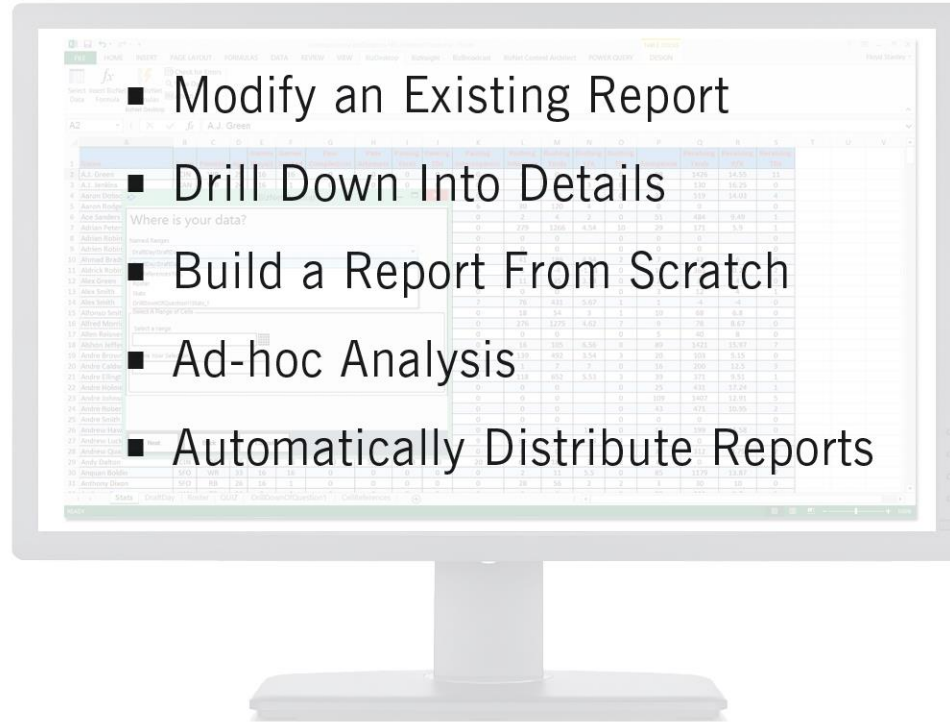
- Big Data Analytics
- Ad-Hoc Function Reporting
- Any Excel Data
- Drill Down
- One-Click Deployment

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
7 Total Sales	\$ 1,198	\$ 1,198	\$ 1,198	\$ 1,198	\$ 1,198	\$ 1,198	\$ 1,198	\$ 1,198	\$ 1,198	\$ 1,198	\$ 1,198	\$ 1,198
10 Total Salary	(878,939)	(818,216)	(761,216)	(704,216)	(647,216)	(590,216)	(533,216)	(476,216)	(419,216)	(362,216)	(305,216)	(248,216)
13 Total Number of Employees	(14)	(14)	(14)	(14)	(14)	(14)	(14)	(14)	(14)	(14)	(14)	(14)
16 Total Full Time Employees	(14)	(14)	(14)	(14)	(14)	(14)	(14)	(14)	(14)	(14)	(14)	(14)
19 Employer Benefit Cost	(11,081)	(11,081)	(11,081)	(11,081)	(11,081)	(11,081)	(11,081)	(11,081)	(11,081)	(11,081)	(11,081)	(11,081)
20 Total Cost of Labor	(1,089,920)	(989,432)	(932,297)	(875,162)	(818,027)	(760,892)	(703,757)	(646,622)	(589,487)	(532,352)	(475,217)	(418,082)
23 Sales Turnover per Employee	(5,518.9)	(5,518.9)	(5,518.9)	(5,518.9)	(5,518.9)	(5,518.9)	(5,518.9)	(5,518.9)	(5,518.9)	(5,518.9)	(5,518.9)	(5,518.9)
24 Sales Turnover per Full Time Employee	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)	(5,518.93)
25 Labor Cost as a % of Sales	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)	(11.59)



MONEYBALL

BizDesktop - Demo



The BizInsight Excel Suite

The Complete Suite for Excel Reporting

Connect



The data tool that gets you connected
Grows as you grow



- BizCloud-Enterprise
- BizCloud MultiUser
- BizCloud Desktop

Build



Prebuilt Connectors
(Excel Functions, Reports, BI)
for Leading Business Systems



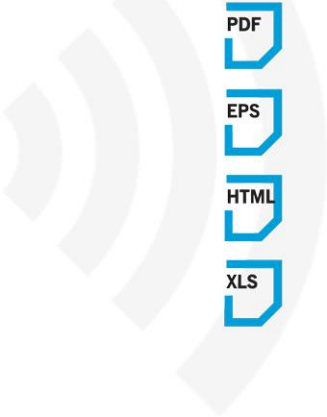
The BizInsight Suite is powered by Excel



Send



Communication is key
Send 100's of reports
in one click



Q

A

About BizNet Software



Creating/Updating Spreadsheets is Time Consuming

A black and white image of an hourglass with sand falling from the top bulb to the bottom bulb. The hourglass is centered in the background, with the top bulb in the upper half and the bottom bulb in the lower half. The sand is in motion, creating a blurred effect as it falls.

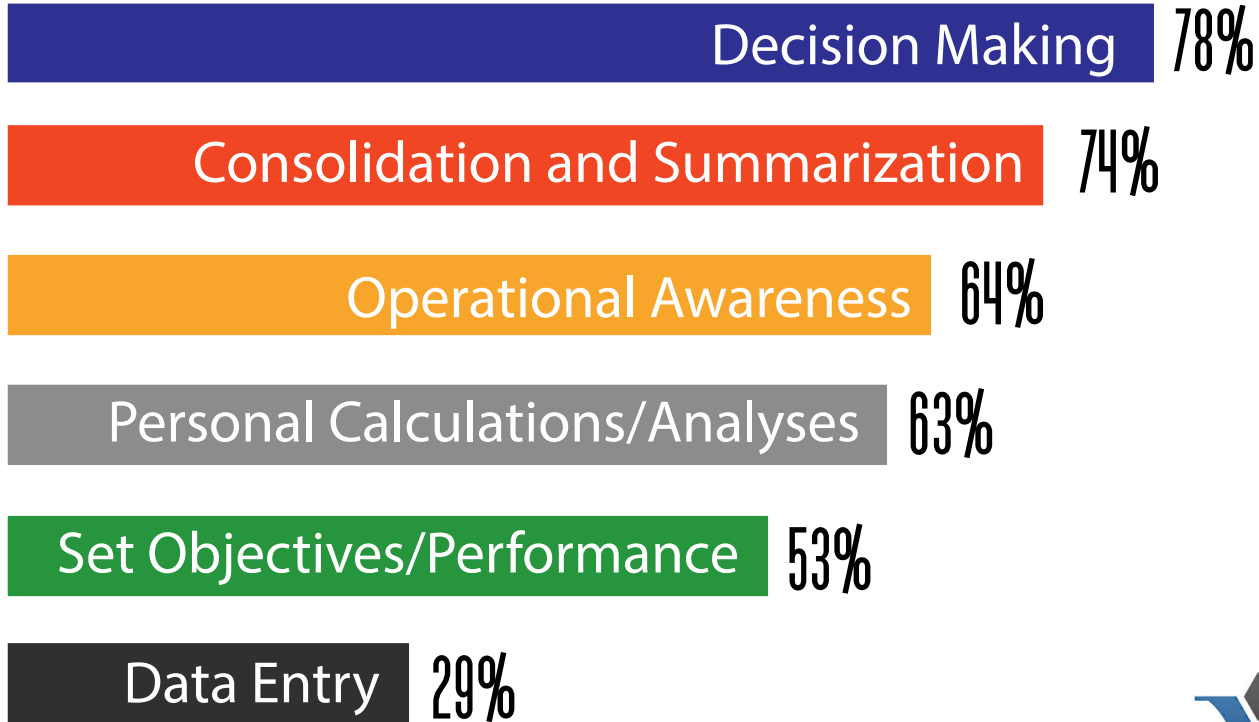
On average Excel users spend:

12 hours per person each month consolidating, modifying and correcting the spreadsheets they collaborate with others on and reuse frequently – equivalent to 1.5 eight-hour workdays each month.

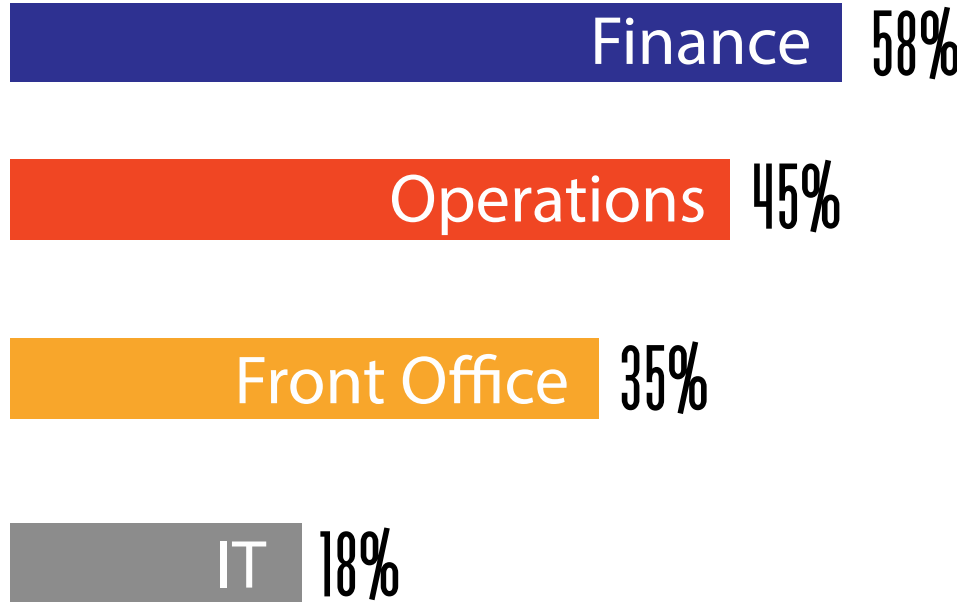
Why BizNet?

- Addresses Issues That Every Company Faces
- Prebuilt for QAD EE, SE
- Reduces Time Updating Spreadsheets by 80%
- Excel Reporting, BI, and Budgeting in One Solution
- Compliments Other Reporting

What Do People Mainly Use Spreadsheets For?



Finance is the Heaviest User



- More than ½ of finance Dept users spend more Than ½ of their working Day with spreadsheets
- Some roles (business analyst) are more extensive users
- Relatively FEW heavy users in IT



Contacts

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