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# The story of a Consultant and an ETL tool: *From FICO Data Migration to everyday SAP processes*

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A stylized illustration of a tropical landscape. In the foreground, there are several palm trees of varying heights and orientations, some leaning. They are set against a light blue background that represents the sky. The bottom of the image shows a dark blue silhouette of a hill or ground line. The overall aesthetic is clean and modern, using a limited color palette of blues and oranges.

**WINSHUTTLE**  
**USER**  
**GROUP**  
SAN DIEGO | 2013

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# Intro

**My Consulting Organization:** Wyndham Group



**My skills:** SAP FICO Consultant with technical and business process proficiency

**My Background:** Grew up in Nashville  
Graduated from MTSU  
Married with 3 dogs



I've worked on an SAP upgrade and implementation where I utilized Winshuttle for data migration, testing, and day-to-day business practices. Winshuttle has proven to be a great product in all phases of an SAP implementation.



# Starting the Journey

*Introducing Winshuttle to IT and the Biz*

With each client that wants to see what Winshuttle can do, I learn more and more about presenting the product. Here are some helpful tips:

- ✓ *Remember who you're presenting to: IT or BIZ?*
- ✓ *Demo, demo, demo*
- ✓ *Keep it simple*
- ✓ *Sell the business*

# Adventure Number One

*Upgrade to 6.0 with an Oil Drilling Corp*

## Setting:

*Oil and Natural Gas Production with \$3 billion in revenue*

*Parallel ledger implementation for multi-currency, multi-national statutory accounting*



*Widespread data impurities during an upgrade to ERP 6.0*

- ❖ *Missing and incorrect currency amounts for thousands of legacy Asset and GL documents*
- ❖ *Not all amounts flowed through to the parallel ledgers*

# Adventure Number One

*Upgrade to 6.0 with an Oil Drilling Corp*

**Conflict:** They needed approximately 10 different transaction codes relating to Fixed Assets and GL documents/balances. Because this was an unforeseen issue after completion, it needed to be developed, tested, and executed quickly.

**Antagonists:** LSMW programmers who were expensive and couldn't react quickly enough to the complex demands.



**Winshuttle Resolution:** An efficient data purification that cost a lot less and kept up with the aggressive project schedule. We used a variety of transactions to achieve exactly what was required.



# Adventure Number Two

*SAP Implementation at a Pro-Serv Corp*

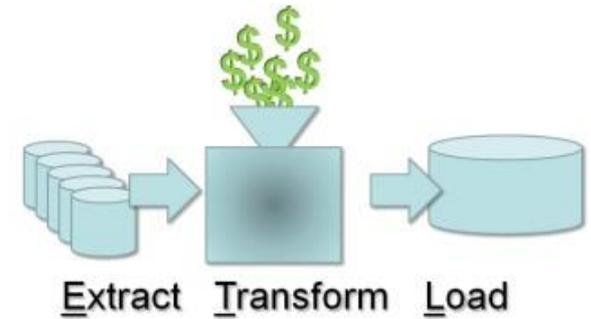
## Setting:

*Global IT Services Provider with over 60,000 employees and \$10 billion in revenue*

*Consolidating 8 unique legacy systems*

*Heavy pressure on data migration:*

- ❖ The use of ETL tools BODS and LSMW were time and code intensive and placed a lot of budget in programmers and put the project timeline in jeopardy
- ❖ The antiquated ETL tools were not agile enough to test and run new approaches or additions to old approaches quick enough



# Adventure Number Two

*SAP Implementation at a Pro-Serv Corp*

**Conflict:** They needed a quick response tool to test and implement new data migration strategies for FICO, with increased visibility from the simple use of Excel files. The format for all the data extracts, manipulation, and verification was already 75% Excel-based

**Antagonist:** An ETL product, with almost a million dollar cost, that was too clunky for their needs. Costs were soaring, and the project timeline kept getting pushed back. They were using this tool exactly like Winshuttle with a cost of 9000% more (not a typo!)

**Winshuttle Resolution:** A cost-effective alternative for parts of the FICO data migration that allowed for quick turnaround, testing, and data the business could see.



# The Moral of the Story

## Lessons Learned:

- ✓ Present Winshuttle as accurately and efficiently as possible
- ✓ Know exactly what you have to do before you do it
- ✓ Have someone who is technically and business minded



**Adventure number one** ended with the client implementing Winshuttle throughout their FICO organization. Fixed Assets, Accounts Payable, and Master data governance use the tool to save countless *man-ual* (or *woman-ual*) hours.

**Adventure number two** is still in the process, but things are starting to look up. The FICO data migration is back on schedule thanks to Winshuttle, and the business is starting to realize the potential benefit to implementing it across the business- from HCM to PS.

